



**Meet the locals
...our preferred
partners!**

April 2019



In this newsletter, we'll share with you our biggest secret: the locals, our incredible team! We only prepare the path, they are the ones who walk the path with your clients!

In order to achieve exceptional service, one must have exceptional professionals

as part of the team.

Only with them can we create unique tailor-made experiences, able to touch the very heart of those who visit Portugal. When it's time to say goodbye your clients will look back and say "Portugal is a country of amazing people!"

These are some of the professionals who welcome your clients throughout Portugal.

Our licensed guides



Meet our guides: Edgar, Adriana, Tiago, and Monica.

We are honored to have on our team some of the very best licensed tour guides in Portugal! A generation of experienced, kind, knowledgeable, fun and dedicated tour guides who are always seeking the happiness of your clients. They are constantly training and studying to be able to explain the traditions, history, culture, economy, politics and traditional food.

All our guides are Certified by the National Tourism Union (SNATTI), and with a degree in history, tourism and heritage or geography.

The foodie guide



Please meet **Mariana** (together with Edgar on the left, and Paula on the right), one of our most famous foodie guides!

Mariana will take your clients through a world of flavorful food and the Portuguese world-renowned wines. Combining delicious moments with lasting memories of what Portugal has to offer. Mariana is always able to surprise your clients with some of the best gourmet experiences, from private cooking workshops to farm-to-table experiences.

The wine maker



Nicholas von Bruemmer left a banking career in Switzerland and moved to Portugal in late 2016, when his grandfather, Baron Bodo von Bruemmer, the man who decided to make wine, died at age 105.

His wine estate is located in the historic region of Sintra, close enough to the most Western point in Europe.

The history of this Quinta dates back to the beginning of the 18th century. The main house was built in 1720 and surprisingly managed to survive the earthquake of 1755 due to the granite structure of the mountain of Sintra.

In order to achieve great wines, Nicholas chose the local grape varieties such as Malvasia de Colares and Arinto, but also Chardonnay, Sauvignon Blanc, Riesling and Petint Manseng. As reds, your clients may taste the outstanding Touriga Nacional, Merlot, and Pinot Noir.

Nicholas will welcome your clients in one of the most VIP experiences in Portugal, having a private lunch with the family in the middle of vineyards enjoying magnificent views to the Atlantic ocean!

Farmhouse owner in the Douro Valley



Cristiano owns a wonderful boutique estate in Mesao Frio - Douro Valley.

A family-owned farmhouse with extremely comfortable rooms, modern decor, with great views over the valley, and an exclusive restaurant for guests-only.

Cristiano is extremely attentive to all details, yet providing all the privacy and flexibility when staying at a family-owned farmhouse. Cristiano will invite your clients to join him in the garden while tasting great wines! Stories like the family roots, the dream to have a villa in the Douro Valley, his adorable son, their olive trees, their fruit trees, and the seasonal vegetables which are picked daily for breakfast. All amazing stories that people nowadays do not have as much time to listen to.

Douro means well-being and Cristiano is the perfect host for this relaxing wine region.

Upon request, it is possible to have dinner with the family, enjoying a traditional and very genuine experience with a local Portuguese family and making new friends.

The dolphin spotter and biologist



Meet **Andre!** The most wonderful dolphin spotter and biologist!

A descendant of generations of Algarve fishermen, André wanted to add value to the family business becoming a marine biologist. He was also the vice president of the Federation of University Sports and joined the National Council of Social Action for Education. From 2004, due to the crisis in the fisheries sector, he devoted most of his time revitalizing the family business, taking on the roles of manager while part of the crew of the traditional seiner “Arrifana”. During this period, he also focused on training in Ecotourism, Participatory Methods in Fishing Communities, Foreman Fisherman, Coastal Skipper, PADI Dive Master and Seabirds Observer by ESAS (European Sea Birds at Sea) in Portugal. In the UK, he is certified as Marine Mammal Observer by JNCC (Joint Nature Conservation Committee) and as a

PAM (Passive Acoustic Monitoring) operator. Your clients can meet Andre taking a dolphin observation boat tour with us!

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